NECESSITY OF GOOD ROADS IS DISCUSSED BY PAGE

Government Expert Tells Bankers of Problems Arising From Modern Traffic.

BRANCH MAKES AN ADDRESS

Richmond's Veteran Banker Says He Would Rather Wear Out Than Rust Out-Addresses on Agriculture Are Well Received.

The vital importance of good roads was graphically pointed out to delegates here attending the fortieth annual convention of the American Bankers' Association in the address of Logan Waller Page, director, Office of Public Roads, United States Department of Agriculture, delivered at the morning session of the convention yesterday at the Jefferson Hotel auditorium. Mr. Page spoke interestingly of the num-crous problems involved in road im-provements and maintenance, and stated that the solution of these problems calls for the very best thought and efforts of specialists.

MODERN TRAFFIC CONDITIONS
MAKE PROBLEM COMPLEX

"Modern traffic conditions have in-tensified to a remarkable degree, the tensified to a remarkable degree, the difficulties attendant upon the adaptation of road surfaces to traffic requirements." he said. "Far-reaching questions as to the distribution of cost burdens so that they may rest equitably upon the shoulders of all who benefit by the improvement, occasion no little controversy among those who are striving for the devedopment of our primary transportation facilities."

Explaining the magnitude of the problem, Mr. Page drew logical conclusions from his statements of existing conditions, and urged his hearers, individually and collectively, to wield whatever influences they may command in furthering the systematic and effi-

whatever influences they may command in furthering the systematic and efficient improvement and maintenance of the public roads.

Making the point that haphazard tinkering with earth roads is a source of continual waste of money and is a constant object lesson to teach the necessity of competent supervision, Mr. Page said: "It was said by some one familiar with the road overseer that if Lee had turned out the road forces to work the Virginia roads in the rear of his army, Grant would never have his army, Grant would never have reached Richmond." SOIL FERTILITY DISCUSSED BY EXPERT

"Soil Fertility: Greatest Necessity and the Best Investment," was the subject of an interesting address by subject of an interesting address by Dr. C. G. Hopkins, department of soil, University of Illinois, Champaign, Ill., and director of the agricultural department of the Southern Settlement and Development Organization. Dr. Hopkins urged the assembled bankers to use their influence in an effort to induce the Federal government to spend duce the Federal government to spend more money for agricultural improvements and less for battleships and coast defenses. "When we take down our coast defenses," he said, "and cease building warships for destruction, then the income tax will at least be divided between the Federal departments for agricultural development and research."

Of great interest to the convention was the address of J. D. Eggleston, president of the Virginia Polytechnic Institute, Blacksburg. "Educating the Producer" was his topic. He said efficiency is the corner-stone of the cducational system.

ficiency is the concational system.

NEED OF TRAINING
FOR EFFICIENCY
worth doing, it is "If anything is worth doing, it is worth doing well," he said, "whether it be work or play, whether it be plowing a row of corn or reading Greek; whether it be planting potatoes in the earth or preaching righteousness to human hearts; whether it be painting a picture or painting a house; whether it be digging a ditch or performing an operation in surgery, it is best done when he who does it has been trained to do it with efficiency, and with a passion to do it better than it has ever been done before."

Urging the bankers to lend their as-

been done before."

Urging the bankers to lend their assistance in belping to educate farmers by co-operating with the demonstration and extension work, President Eggleston said: "Your returns in helping to educate the producer will be enormous. No other single force can wield a greater power for good—for economic presenting."



Assocra Oresort SOLOMON GIBBS TO BE

The local mill is working full capacity getting ready for the future shipments. The orders already at hand will insure operation of the piant for many weeks, while others are expected in the near future.

CHARTERS ISSUED

TRIED IN HENRICO TO-DAY

The conversation of the following of the control of

BOARD'S REPLY READY IN PAVING CONTROVERSY

WEST VIRGINIA

Negro Is Charged With Murder—Charles
P. Seltz and Robert Johnson
Acquitted by Jury,
Solomon Gibbs, colored, will be placed on trial for his life to-day in the Henrico Circuit Court. Gibbs is under indictment for the murder of Otis James, colored, who was shot and instantly killed in Varina District three weeks ago.
The killing of James is said by wit-

ADVERTISERS' CLUB

sociation. was the dinner given last night at the Business Men's Club in honor of visiting bank members of ad-vertising clubs. G. Edmund Massie, president of the Richmond Advertisers'

president of the Richmond Advertisers'
Club, presided as toastmaster. About
100 guests attended the function.
In his introductory speech Toastmaster Massle told of the rapid progress made by Richmond in all lines of
activity during recent years, and said
that these results were largely made
possible by the right kind of advertising. The "Flyst Dollar" was the tenossible by the right kind of advertising. The "First Dollar" was the topic
of an interesting speech by S. O. Lineman, and Norman H. Johnson spoke on
"Why Not Results?" After he had delivered a humorous speech dealing with
varied subjects, H. H. Hester was unanimously proclaimed "jester of the evenline"."

With his singing of several of the popular songs, G. Jeter Jones scored a

popular songs, G. Jeter Jones scored a triumph.

PRESIDENT OF BALTIMORE

CLUB PRAISES RICHMOND

W. W. Cloud, president of the Bank of Maryland and president of the Baltimore Advertisers' Club, spoke in flattering terms of Richmond, and paid high tribute to the work accomplished by the local advertising organization. George R. Brown, of the Citizens' Investment and Security Company, Little Rock, Ark., drew liberal applause with his description of the "diamond mines" in his State. Mr. Brown's story of how "fake railroad and fire sales" are kept out of legitimate business in Little Rock scored a hit. Mr. Brown explained that when such sales are advertised, the sheriff calls upon the "fake advertiser," and if his name does not appear on the tax books of the city or county the sale is immediately stopped. "The only recourse of the faker," said Mr. Brown, "is to carry his case to the Supreme Court, and the time necessary for such proceedings prevents the scheduled sale from being held."

Remarkable tales of the marvelous

WAY

UP

Remarkable tales of the marvelous productivity of the soil of the fertile plains of Kansas were rehearsed before the advertisers in an interesting speech by Al Dougherty, editor of Live Stock and Banking, of Logan, Kan. Several other brief speeches were made by the visitors.

Considers Express Rates.

The application of the express companies doing business in Virginia for authority to change their rates so as to conform with the rates recently promulgated by the Interstate Commerce Commission, was further considered by the State Corporation Commission yesterday. No action was taken by the commission, but a decision will be reached probably in the next few days. The hearing involves close study of mileage and other transportation statistics. By the change desired express rates will be lowered to some extent, it is understood.

Marriage Licenses.

Marriage licenses were issued yesterday in the clerk's office of the Hustings Court to Lucien C. Minor and Arlenia S. Gentry; Albert McGhee and Helen C. Stewart; Patrick Gallivan and Frances I. Hood; Reuben W. Reigle and Emma Knight; Fred T. Walden and Lorelle Neal.

Manufacturers'

PIANO

No Money Down, \$1.00 a Week

> 218 North Second Street, Near Broad.

Standard Makes 33 1-8 to 50 Per

But a day or two longer

and the opportunity for these mighty savings will be history. Act now!

Four Best Bargains These Prices Will Sell These Pianos At Once

\$150

Ask for Bargain, No. 63. STANDARD

Ask for Bargain No. 53. DE KOVEN Mahogany stained case, celluloid keys; sounds and looks like

new. Pay \$3 monthly.

guaranteed 10 years. Pay \$2.00 weekly.

BEHNING Mahogany case, richly carved; sounds as when new; full oc-taves. Pay \$1 weekly.

SCHUBERT Very large, full tone; sounds well; now worth \$250. Pay \$2.50 monthly.

Ask for Bargain No. 21.

MANUFACTURERS' PIANO SALE 218 North Second St.

A. J. CRAFTS, President.

Telephone Randolph 703 Between Broad and Grace Streets LUNCHEON TENDERED VISITING BANKERS

Enjoyable Time Spent About Dinner Table at Business
Men's Club.

VISITORS PRAISE RICHMOND

Toastmaster Massie Says Rapid Progress of Richmond in Recent Years Has Been Largely Due to Right Kind of Advertising.

One of the most enjoyable social functions given during the entire convention of the American Bankers' Association. was the dinner given last night at the Business Men's Club in honor of visiting bank members of advertising clubs. G. Edmund Massie, president of the Richmond Advertisers'

Club, presided as toastmaster. About Arked to Least Big Plant of C. F. Sauer Company in Old-Fashioned Style.

Many of the visiting bankers and their wives attending the annual convention of the American Bankers Association were guests at a reception given in their honor yesterday afternoon at the C. F. Sauer Company factory. Luncheon was served to nearly 490 of the visitors, after they had inspected the plan of the largest flavoring extract concern in the world.

Each visitor was furnished with a brief descriptive sketch of the factory, and everything possible was done for the enjoyment of the guests. A colored orchestra and a colored quarter rendered several of the old-fashioned plantation melodles, which proved of especial interest to visitors from the North and West. After luncheon had been served each of the bankers was presented with a handsome book, "Life in Old Virginia," and each of the visiting women was presented with a bottle of Sauer's extract. The luncheon was presented with a bottle of Sauer's extract. The luncheon was colored quarter rendered several of the factory in the color of the served by employes of the factory in the color of the visitors, after they had inspected the plan of the largest flavoring extract concern in the color of the visitors, after they had inspected the plan of the largest flavoring extract concern in the each of the factory.

And everything possible was done for the enjoyment of the guests. A colored orchestra and a colored quarter rendered several of the old-fashioned plantation

A letter asking assistance of the police in reuniting a family separated by the War Between the States was vesterday received by Captain of Detectives McMahon. It was signed by Mrs. Delphia Ross Heasley, of Metropolis, Ill., and requested the location of members of either the Ross or Cromwell families in order that she might communicate with them in an endeavor to locate relatives. According to the letter, Warren Ross married Mary Susan Cromwell in North Carolina shortly before the war. He went to Tennessee, and after the outbreak of the war on to Illinois. The father went away to the war, leaving his wife and young son, John, at home. Shortly after he left the mother died. The father has never been heard from since. Asked to Locate Relatives.

Also Blisters and Pimples. Irritation and Itching Dreadful. Would Hurt, Smart and Burn. Hair Fell Out Badly. Cuticura Soap and Ointment Healed.

401 W. Adams St., Brownwood, Texas .-"I had a sovere case of dry itching scalp.
Then my head had blisters and pimples all
over it and when I scratched it the irritation and itching were dreadful. They continued to hurt and smart and burn. My hair fell out badly and gradually

was the same burning in my limbs, so bad that I could not sleep or rest night or day. "Then I began with the Cuticura Soap and Ointment and received almost instantaneous relief from every application until all the symptoms were gone. I used the Cuticura Ointment freely all over my head once a week and the Cuticura Seap for cleansing as often as necessary until I was cured. Now my head is well and clean, my hair is looking fine and the trouble is all (Signed) Mrs. Julia Clingman, Jan.

Samples Free by Mail For face and hands Cuticura Soap and Ointment are world favorites because so effective in restoring the natural purity and beauty of the skin, scalp, hair and hands when marred by unsightly conditions. Although Cuticura Soap (25c.) and Cuticura Ointment (50c.) are sold everywhere, a sample of each with 32-p. Skin Book will be sent free upon request. Address post-





Brandegee Kincald & Co. Clothes.

The Fitted Coat

That the fitted coat-the incurving waist-is the last minute style, no follower of men's fashion can deny. The Earl is our exclusive model. We have only a few coats. Those who come early gain a distinct style advantage. Naturally we show many loose shapes, but they aren't nearly so ultra.

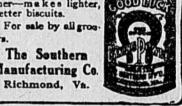
Kirk-Parrish Co. 627 East Broad Street.



Don't let the South's fame for hot breads die. Have biscuits pip-ing hot, with planty of butter— genuine old Virginia cooking. GOOD LUCK BAK-

is the one best baking powder. It goes far-ther—makes lighter, better biscuits. For sale by all gros-

The Southern Manufacturing Co.





No place for water bugs and roaches-can be washed and scrubbed just like the

The Jurgens' All-Steel Sanitary Kitchen Cabinet

are beautifully white enameled inside and out—are unbreakable and will last for-ever, and cost no more than old-style wooden ones-see them. ADAMS & BROAD.



For Sunday!---Peerless

Vanilla Ice Cream "A New Sensation to Ice Cream

Lovers." Is VANILLA your favorite flavor? Yes? Then PEERLESS will be your favorite ICE CREAM. Your first lingering taste will be a revelation of richness, smoothness and flavor, such as

you've never before experienced! Try It To-day With An Order.

Sent promptly in quart bricks:

50c Quart. \$1 Half Gallon. \$1.50 Three Quarts. \$1.75 Gallon. Peach, Chocolate, Strawberry at the Same Prices.

